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## **IASB** Bookstore

A Simple Guide to Self-Publishing: A Time and Money-Saving Handbook to Printing, Distributing, and Promoting Your Own Book, By Mark Ortman

Become a Top Consultant : How the Experts Do It, By Ron Tepper

Business Guide to Copyright Law : What You Don't Know Can Co\$t You!, By Woody Young

The Complete Guide to Public Speaking, (John Wiley & Sons, 316 pages, trade paper) includes many topics, covered masterfully in the book, that rarely if ever appear in books about making presentations:

- o How to avoid excessive perspiration while speaking
- $\circ~$  What to do if you "blank out" in mid-presentation.
- $\circ~$  How to manage and use "kudo" letters.
- o Ensuring that your topic will be in demand
- The use of humor in the high content presentation\*
- o How to continually keep your content fresh
- o An insider look at the traits of professional speakers
- Developing a dynamite speaker "one-sheet"
- Establishing a code of ethics for speaking engagements
- Supporting your Meeting Planner in wondrous ways
- Mailing packages to yourself for high efficiency
- Two dozen ways to make your presentation fail
- How to prepare your introducer (introductions are so often botched)
- How to induce listeners to fall in to a "story trance"
- Which speakers get invited back and why!

